# TRANSFORMATIONAL CHANGE

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- Getting Started
  - Find a change agent (senior leader: you)
  - Get the knowledge
  - Form sub-unit
  - Map value stream (activity by activity and step by step)
  - Begin ASAP with a specific/important and visible activity
  - Demand immediate results (feedback)
  - Expend the scope



- Creating a New Organization
  - Reorganize your firm by product family and value stream
  - Create a lean function
  - Deal with excess people at the outset (when you convert a pure batch and queue activity to lean technique, you can eventually reduce human effort by three-quarters with little or no capital investment)
  - Devise a growth strategy
  - Continuous improvement



- Business Systems to Encourage Lean Thinking
  - Teach lean thinking to every employee (including customers' and suppliers' employees)
  - Utilize policy development (kaizen every major production activity)
  - Create a lean accounting system (value stream/product based costing)
  - Pay your people in relation to the performance of your firm
  - Make everything transparent (benchmarking your internal performance)
  - Teach lean thinking and skills to everyone (training for workforce)



- The Final Leap
  - Moving ahead at full speed
  - Convince your supplier and customer to improve in house performance
  - Convert from top-down leadership to bottom-up initiatives



# Time Frame to Implement Lean

PHASE	SPECIFIC STEPS	TIME FRAME
Get started	Find a change agent Get lean knowledge Find a lever Map value stream Begin kaikaku (specific/important and visible activity) Expand your scope	First six month
Create a new organization	Reorganize by product family Create a lean function Devise a policy for excess people Devise a growth strategy Remove anchor draggers Instill a perfection mind set	Six month through year two
Install business systems	Introduce lean accounting Relate pay for firm performance Implement transparency Initiate policy deployment Introduce lean learning Find right sized tools	Year three and four
Complete the transformation	Apply these steps to your suppliers/customers  Develop global strategy  Transition from top down to bottom up improvement	By end of year five

